

### III. Fourth Paragraph (For Letter of Intent writers applying to residencies)

*Do you have an in-depth understanding of the organizational culture you want to contribute to?*

*Are your values and goals aligned with the residency program you're seeking to join?*

**Motivating work place values can include, but are not limited to:** organization, flexibility, expert, innovation, accuracy, challenge, risk-taking, collaboration, creativity, ambitious, committed, caring, competitive, prestige, independence, respect, appreciation, collegiality, excellence, opportunity, wealth, recognition, scientific curiosity

*So Maria might be attracted to residency program X at UCSF because she values innovation, research and prestige. She wants to be a leader in the field of sleep research one day. Ideally aspects of residency program X would align with Maria's values and goals.*

### Your Turn:

1. Answer each question by writing one to two sentences in each row on the right column below:

Fourth Paragraph Questions	Write Out Your Answers in Complete Sentences
What makes this residency program unique to you?	
What appeals to you most about this residency program? What kind of impact do you want to have here?	
What do you hope to gain from this residency program that will help you further your goals?	