

Technology Transfer Manager, Life Sciences

Do you want to play a leading role in commercialising the ideas of world-class academic researchers?

Salary: a competitive package is offered, depending on experience

Based at the Hauser Forum, West Cambridge Site, Cambridge

We are recruiting for both permanent and maternity cover roles.

Our Technology Transfer Managers play a critical role in helping researchers at the University of Cambridge to develop their ideas, technologies and inventions into opportunities that are attractive to industry and investors. The Life Sciences team works across all areas of research within the Schools of Biological Sciences and Clinical Medicine at the University.

The role:

The Technology Transfer Manager will lead on the development and commercialisation of a portfolio of projects, with support from Technology Associate staff. The role is highly varied as you will be responsible for the effective management of projects from initial contact with academic inventors to successful commercialisation of their ideas. You will identify new opportunities (through prospective meetings), evaluate commercial value (through prior art searching and market analysis) and develop and implement commercialisation strategies. You will effectively manage a portfolio of projects through patenting, development and licensing, including drafting and negotiating commercialisation agreements. You will work with a variety of stakeholders including academics, funders, potential licensees and early stage investors and will also help to raise the profile of Cambridge Enterprise within the University and externally.

You will find a breadth of scientific diversity within the life sciences stimulating and engaging and see the challenge of managing a portfolio of projects at different stages of development as exciting. Based at the heart of Europe's most successful innovation cluster,

you will be working with cutting edge technologies and will be able to help these discoveries make a difference in the world.

Your skills:

Your background is in the life sciences. You have a PhD and experience in a commercial environment together with some skills in managing and commercialising intellectual property. Perhaps you already have knowledge of the patenting process, licensing or other aspects of technology transfer. A breadth of knowledge across a variety of the life sciences is expected.

You have excellent organisation skills and can handle and prioritise a portfolio of projects on an ongoing basis. You are an excellent communicator, team worker and commercial negotiator; someone who is effectively able to put themselves into another pair of shoes. A demonstrable track record of commercial transactions would be helpful.

Benefits:

You will thrive in a stimulating environment, surrounded by cutting-edge research. You will have the support of the Head and Deputy Head of team, while working alongside some of the most experienced TT professionals in the world.

Working for a subsidiary of the University of Cambridge, you will be offered a competitive salary with performance related pay, generous holiday, a University pension and a flexible family friendly working environment.

A full Job Description and Person Specification are available here

(<https://www.enterprise.cam.ac.uk/wp-content/uploads/2017/05/Technology-Manager-Job-Spec-May-17-1.docx>).

Closing date for this position is: **Monday 12 June 2017**

Interviews will be held: **Tuesday 27 June 2017**

How to apply:

Please complete an application form. (<https://www.enterprise.cam.ac.uk/about-us/work-for-us/job-application-form/>) You will be asked to provide a copy of your CV and a cover letter.

If you have any questions please contact Ruth Queen

(<https://www.enterprise.cam.ac.uk/team/ruth-queen/>) on +44 (0)1223 765789.